

Top 200 Michigan Lobbyists - 2009				
Rank	Lobbyist Name or Organization	2009	2008	Change
1	Governmental Consultant Services, Inc.	\$1,302,306	\$1,456,324	-11%
2	Kelley Cawthorne	1,082,419	856,229	26%
3	James H. Karoub Associates	871,506	1,001,441	-13%
4	Muchmore Harrington Smalley & Assoc.	731,176	633,945	15%
5	Wiener Assoc.	634,302	604,497	5%
6	Public Affairs Associates Inc.	576,079	576,497	0%
7	AARP	539,111	390,481	38%
8	Michigan Education Assn.	494,234	408,315	21%
9	Capitol Advocacy Services Group (CASG)	415,514	180,000	131%
10	Kheder Davis & Associates Inc.	314,313	212,204	48%
11	Natl. Federation of Independent Business	302,042	324,295	-7%
12	Capitol Affairs LLC	296,765	257,273	15%
13	Scofes & Associates Consulting Inc.	290,465	126,777	129%
14	Blue Cross & Blue Shield of Michigan	254,960	434,045	-41%
15	LGI Consulting LLC	239,225	65,000	268%
16	Michigan Bell Telephone Company	226,979	179,566	26%
17	Michigan Legislative Consultants Inc.	222,841	219,546	2%
18	Michigan Health & Hospital Assn.	216,479	432,378	-50%
19	Cusmano Kandler & Reed Inc.	211,050	256,562	-18%
20	Consumers Energy Company	210,360	389,131	-46%
21	Knight Consulting	193,917	199,755	-3%
22	Insurance Institute of Michigan	181,621	162,118	12%
23	Wayne State University	181,402	143,298	27%
24	AFT Michigan	174,863	170,328	3%
25	Ford Motor Company	160,966	175,667	-8%
26	Clark Hill PLC	156,247	146,159	7%
27	Fraser Consulting LLC	156,135	260,879	-40%
28	Multistate Associates Inc.	152,229	169,030	-10%
29	RAI Services Company <sup>1</sup>	152,081	470,832	-68%
30	Michigan Assn. of Health Plans (MAHP)	148,219	160,045	-7%
31	DTE Energy Company	145,973	327,520	-55%
32	St. John Health System	128,250	119,000	8%
33	Assn. of Independent Colleges & Universities of Michigan	127,617	132,360	-4%
34	Red Stamp Inc.	126,000	128,789	-2%
35	Michigan Credit Union League	124,604	174,521	-29%
36	Dept. of Treasury	122,790	92,532	33%
37	MPM Enterprises	120,000	120,000	0%
37	Bodman LLP	120,000	120,000	0%
39	Norfolk Southern Corp.	119,917	95,336	26%
40	Michigan State University	119,721	144,168	-17%
41	University of Michigan Bd. of Regents	119,218	125,267	-5%
42	Michigan Retailers Assn.	119,060	112,401	6%
43	MGM Grand Detroit LLC	118,768	139,325	-15%
44	Central Michigan University	116,101	101,454	14%
45	Detroit Medical Center	113,046	115,644	-2%
46	Prosecuting Attorneys Assn. of Michigan	112,989	119,105	-5%
47	Michigan Cable Telecommunications Assn.	111,769	98,097	14%
48	Honigman Miller Schwartz and Cohn LLP	110,278	164,869	-33%
49	Koch Companies Public Sector	110,000	new	n/a
50	Michigan Dental Assn.	109,224	109,224	0%
51	General Motors LLC	106,945	121,057	-12%

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52	Michigan Farm Bureau	105,413	119,372	-12%
53	Jackson National Life Insurance Company	104,800	116,747	-10%
54	Michigan AFSCME Council 25	101,021	87,168	16%
55	Aramark	99,301	195,000	-49%
56	Lilly USA LLC	98,938	66,331	49%
57	IBM Corp.	98,833	44,582	122%
58	International Union UAW (United Auto Workers)	98,246	77,681	26%
59	Michigan State AFL-CIO	97,020	71,113	36%
60	Wolverine Power Supply Cooperative Inc.	92,940	67,097	39%
61	Michigan Licensed Beverage Assn.	92,009	75,230	22%
62	Daniel Consulting	90,000	96,250	-6%
62	Filer City Real Estate Development Corp.	90,000	150,000	-40%
62	Public Consulting Group	90,000	67,500	33%
65	Apple Inc.	86,000	93,500	-8%
66	Capitol Services Inc.	85,943	75,727	13%
67	Molina Healthcare of Michigan	84,943	61,622	38%
68	Michigan Townships Assn.	84,062	82,816	2%
69	Dykema Gossett PLLC	83,812	106,608	-21%
70	City of Detroit	83,603	87,880	-5%
71	Lorillard Tobacco Company	83,200	83,200	0%
72	Detroit Regional Chamber	81,606	107,487	-24%
73	Michigan Osteopathic Assn.	79,782	70,948	12%
74	Michigan Municipal League	79,704	75,335	6%
75	Dept. of Environmental Quality State of Michigan	79,557	70,634	13%
76	Trinity Health	78,491	78,298	0%
77	Accenture LLP	77,796	74,544	4%
78	Michigan Assisted Living Assn.	77,710	73,950	5%
79	Chrysler LLC	76,359	59,135	29%
80	Michigan Beer & Wine Wholesalers Assn.	75,430	103,125	-27%
81	Michigan Distributors & Vendors Assn.	75,304	72,152	4%
82	William Beaumont Hospital	74,577	94,452	-21%
83	Michigan State Chamber of Commerce	73,506	153,721	-52%
84	Michigan Assn. of Home Builders	72,828	137,688	-47%
85	Entergy Nuclear Energy	72,000	72,000	0%
86	Altria Client Services Inc. & Its Affiliates	71,509	61,622	16%
87	Pfizer Inc.	69,706	121,140	-42%
88	United Healthcare Services Inc.	67,521	30,583	121%
89	Corbin Consulting LLC	66,881	69,644	-4%
90	Indiana Michigan Power	65,530	58,300	12%
91	College for Creative Studies	63,771	4,650	1271%
92	Sanofi Aventis Group	63,599	68,019	-6%
93	J. D. Gougeon & Associates Inc.	62,805	72,712	-14%
94	Service Employees International Union	61,998	61,998	0%
95	Kindsvatter & Associates Inc.	61,913	56,528	10%
96	Lawrence Technological University	61,326	14,575	321%
97	Western Michigan University	61,146	41,452	48%
98	American Civil Liberties Union of Michigan	60,421	60,837	-1%
99	County Road Assn. of Michigan	60,269	59,996	0%
100	MLBA Mutual Insurance Company	60,000	60,000	0%
100	Polaris Industries Inc.	60,000	9,000	567%
102	Michigan Grocers Assn.	59,877	48,881	22%
103	Covanta Energy Group, Inc.	59,245	81,000	-27%
104	Hewlett Packard Company	57,681	23,644	144%
105	McKinney & Associates	57,550	33,950	70%

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106	Medco Health Solutions Inc.	57,078	57,159	0%
107	Oakland University	56,600	78,705	-28%
108	A B A T E (Noel LaPorte)	56,415	17,510	222%
109	Dept. of Education	55,896	73,255	-24%
110	State Farm Insurance Companies	55,396	57,652	-4%
111	Amgen	54,837	40,096	37%
112	UST Public Affairs Inc.	54,280	50,000	9%
113	Aircraft Owners & Pilots Assn.	53,533	22,224	141%
114	Venuto & Assoc.	53,448	54,889	-3%
115	Bristol Myers Squibb Company	52,000	0	n/a
116	Dept. of State Police	51,760	57,428	-10%
117	Accident Fund Insurance Company of America	51,234	71,404	-28%
118	Michigan Pharmacists Assn.	51,024	51,828	-2%
119	Accavitti Consulting Group LLC	50,500	new	n/a
120	Michigan Nurses Assn.	50,419	50,700	-1%
121	Unisys Corp.	50,400	25,200	100%
122	V I O Inc.	50,353	0	n/a
123	Larsen & Associates Inc.	50,000	68,000	-26%
123	Michigan State Bldg & Const. Trades Council	50,000	50,000	0%
125	Delta Dental Plan of Michigan Inc.	49,821	18,980	162%
126	Oakland Community College Foundation	49,657	36,000	38%
127	Baxter Healthcare Corp.	49,504	34,050	45%
128	Executive Office of the Governor	49,014	63,672	-23%
129	Michigan Electric Cooperative Assn.	48,769	38,582	26%
130	George M. Carr PC	48,666	55,139	-12%
131	Sequel Youth & Family Services	48,000	33,750	42%
132	Farhat Group Inc.	47,886	45,041	6%
133	Anheuser-Busch Companies Inc.	47,251	47,250	0%
134	K12 Inc.	47,192	6,441	633%
135	Michigan Municipal Electric Assn.	47,120	69,165	-32%
136	Health Care Assn. of Michigan	46,953	48,599	-3%
137	Michigan Bankers Assn.	46,939	40,630	16%
138	Verizon	46,662	58,565	-20%
139	Pokagon Band of Potawatomi Indians	46,624	19,805	135%
140	Henry Ford Health System	46,283	49,025	-6%
141	Grand Valley State University	45,832	54,998	-17%
142	PTR Consulting LLC	44,950	33,713	33%
142	Swisher Intl. Inc.	44,950	33,713	33%
144	Warner Norcross & Judd LLP	44,812	38,112	18%
145	American Red Cross	44,065	32,500	36%
146	Michigan Podiatric Medical Assn.	43,733	34,333	27%
147	Michigan Propane Gas Assn.	43,637	46,352	-6%
148	Gtech Corp.	43,150	33,897	27%
149	Life Insurance Assn. of Michigan	42,831	45,414	-6%
150	Irwin Group LLC	42,622	21,836	95%
151	Michigan Sustainable Energy Coalition	42,600	64,120	-34%
152	Liberty Mutual Group	42,536	11,577	267%
153	Michigan Insurance Coalition	42,300	25,080	69%
154	GMAC Inc.	42,000	31,500	33%
155	Michigan Aggregates Assn.	41,793	41,324	1%
156	Michigan Regional Council of Carpenters <sup>2</sup>	41,664	127,175	-67%
157	American Cancer Society Great Lakes Division	41,390	74,615	-45%
158	Michigan Assn. of CPAs	41,251	41,486	-1%
159	Building Owners & Managers Assn. of Metropolitan Detroit	40,887	36,188	13%

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160	Taubman Company	40,411	75,226	-46%
161	Oakland Intermediate School District	40,371	49,515	-18%
162	Hoffman Legislative Consultants LLC	40,323	59,178	-32%
163	Toyota North America Inc.	40,008	40,008	0%
164	Environmental Policy Consultants	40,000	65,000	-38%
165	Michigan Manufactured Housing RV & Camp. Assn. PAC	39,666	45,942	-14%
166	Chesterfield Town Center LLC	39,600	37,500	6%
167	Citizens for Fire Safety Institute	38,413	35,703	8%
168	Council of Dental Specialties	38,400	32,400	19%
169	Michigan Petroleum Assn.	37,933	40,505	-6%
170	Kroger Company	37,917	34,999	8%
171	Michigan Educ. Special Services Assn.	37,845	26,964	40%
172	Michigan Assn. of Realtors	37,391	37,409	0%
173	Comerica Incorporated	37,300	48,646	-23%
174	Midwest Strategy Group of Michigan LLC	37,209	44,765	-17%
175	Michigan Funeral Directors Assn.	37,149	68,328	-46%
176	Dept. of Attorney General	37,076	0	n/a
177	Franklin Public Affairs LLC	37,000	38,015	-3%
178	Viking Energy	36,953	8,330	344%
179	Wayne County	36,875	60,000	-39%
180	Johnson & Johnson	36,579	80,478	-55%
181	United Food & Commercial Workers Local 876	36,054	30,241	19%
182	Ameresco Inc.	36,000	36,000	0%
182	American Health Source Inc.	36,000	39,764	-9%
182	Cigar Assn. of America Inc.	36,000	34,800	3%
182	Coventry First LLC	36,000	36,000	0%
182	Cottonwood Financial Ltd.	36,000	36,000	0%
182	Dean Transportation Inc.	36,000	36,000	0%
182	Mt. Elliott Cemetery Assn.	36,000	33,000	9%
182	Oakland County Road Commission	36,000	36,000	0%
182	Total Health Care Inc.	36,000	36,000	0%
191	Small Business Assn. of Michigan	35,698	31,554	13%
192	Contractors Legislative Services	35,601	51,637	-31%
193	Automobile Club of Michigan	35,418	34,982	1%
193	Auto Club Insurance Assn.	35,418	37,292	-5%
195	Siebert Brandford Shank & Company LLC	35,183	0	n/a
196	Planned Parenthood of East Central Michigan	34,889	52,363	-33%
197	Bank of America Corp.	34,865	28,800	21%
198	Detroit Legal News	34,780	52,168	-33%
199	Association Administration Inc.	34,760	33,100	5%
200	Michigan Financial Services Assn.	34,650	37,800	0%
200	Michigan State Medical Society	34,650	34,650	-8%
		<b>\$21,910,469</b>	<b>\$21,828,450</b>	<b>0%</b>
	<b>All lobbyists</b>	<b>\$31,849,916</b>	<b>\$34,167,777</b>	<b>-7%</b>
	new = new registrant in 2009			
	<sup>1</sup> formerly Reynolds American Inc.			
	<sup>2</sup> has not filed Winter 2009 report			